

Real Estate Resources

Buyers and sellers of real property are more sophisticated than ever when it comes to buying a home and they have certain expectations as for the professionalism and service from their agent. Whether you join a national franchise, independent company or decide to begin your own business, you'll have the opportunity as a real estate professional to get the training you need to exceed their expectations and make your business a success.

For more information on the REALTOR® organization or licensing exams contact:

- Peoria Area Association of REALTORS®
www.paarealtors.com
- Illinois Association of REALTORS®
www.illinoisrealtor.org
- Office of Banks and Real Estate
www.obre.state.il.us
- AMP Testing Center
www.goamp.com

Education Resources

Real estate pre-licensing courses are available from a variety of sources:

- Local Associations,
Peoria's local association "PAAR"
www.paarealtors.com/education.asp
- Illinois Associations of REALTORS®
www.illinoisrealtor.org/education

for options including home study, online and classroom courses. The real estate exam is given at various location throughout the state.



As a real estate licensee, you may elect to join the National association of REALTORS® on of the largest trade associations in the country. In Illinois alone, the group is around 50,000 strong. By joining a local associations you also become a member of the Illinois Association of REALTORS® and the National Association of REALTORS®. Is is within this three-way membership that you'll receive opportunities for training, networking, publications and the most current legal updates, standardized forms, and access to the REALTOR® association staff and resources.

Besides keeping you current on issues relating to real estate professionals, you'll also earn the opportunity to call yourself a REALTOR and use the trademark REALTOR® "R" logo, which the public recognizes as the standard for ethics and professionals in real estate.

REALTOR® is a registered trademark of the National Association of REALTORS®. This mark represents a high standard of professional conduct in serving the interests of clients and customers. For more information, contact your local REALTOR® association.



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How About A Career In Real Estate?

Want an exciting career that gives you the freedom of having a flexible work schedule and unlimited earning potential? then a career in real estate may be right for you!

Benefits Of Being A Real Estate Broker

The current economic conditions have unemployment levels higher than they have been in many years. One field that continues to offer many career opportunities is real estate. The increasing interest both at home in the United States, as well as internationally, and low interest rates has produced a steady stream of potential home buyers. This means that there are millions of dollars in commissions available to be made by anyone with a desire to succeed and the qualifications to broker real estate deals. All you need to claim your share of those commissions is your real estate license.

1. Set your own hours, a career that works around your schedule.
2. Set your own career pace.
3. Continuously meet new people.
4. Benefit from new and exciting challenges.
5. Enjoy a rewarding career! Your earnings are limitless.
6. Be your own boss.
7. Control your fate.
8. Sky is the limit on learning potentials!



It's More Than Selling A Home

The real estate industry has evolved into a highly specialized discipline and integrates other specialties such as marketing, geography, economics, finance, sociology, political science, art and law. You can decide to help people buy and sell property, relocate, sell or develop land. In addition, real estate professionals are typically involved members of their communities helping to promote the overall well-being of the community.

As a real estate “selling” broker you are affiliated with a sponsoring broker. With more courses and upon passing an additional exam, you can become a real estate managing broker. As a managing broker you could manage the company that engages in property sales or rentals and have the opportunity to employ other brokers. Brokers may make sales presentations, identify suitable properties, conduct open house tours, identify sources of financing and coordinate the sales or rental transaction. However, brokers affiliated with a sponsoring broker may do so only on behalf of that one sponsoring broker. Your opportunities are endless with a career in real estate. Choose a specialty that suits your style:

- Residential Brokerage
- Commercial Brokerage
- Industrial Brokerage
- Farm and Land Brokerage
- Appraiser
- Land Developer
- Urban Planner
- Counselor
- Professional Real Estate Assistant
- International Real Estate

Licensing Requirements

As with many other professions, education and Licensing are required. In order to obtain your real Estate license in Illinois you must:

Be at least 21 years old and a high school graduate or equivalent;

- Have successfully completed the pre licensing education requirements;
- Be sponsored by a sponsoring broker; and
- Have passed the state exam authorized by The Illinois Department of Financial and Professional Regulation.

Illinois is one state that mandates continuing education (CE) for its licensees. Licensees must complete and pass CE courses at the rate of six hours per year every two years in order to maintain their licenses. These courses keep real estate professionals current on topics such as ethics, agency, legal issues, license law, antitrust and finance. The Illinois Association of REALTORS® www.illinoisrealtor.org and Peoria Association of REALTORS®, www.paarealtors.com offer a variety of pre-license and continuing education classes.



PAAR
PEORIA AREA ASSOCIATION OF REALTORS®

